# **Portfolio Snapshot** : Performance Conservative/Série Performance Conservateur

<b>Portfolio Value</b> \$100,000.00	<b>Avg. F</b> 0.92	und MER (%)	<b>Est. An</b> \$913.63	nual Fund	Expense	•	<b>Portf</b> 4.19	olio	Yield (%)			Bencl Custor		(	
<b>Analysis</b> 03-31-2024															
	Asset Allo	Asset Allocation		Bmark Net %	Morning	gstar E	quity St	yle E			Mornii	ngstar F	Fixed lı		tyle Box %
	Cash		Net % 7.56	0.00	10	21	23	Large	Total Stock Ho 684	ldings	0	0	0	High 38	ital Bond Holdin 19
	Canad	ian Equity	7.87	15.23			20	Je	% Not Classifi	ed		Ŭ	Ļ	- %	Not Classified
	🔶 US Eq	uity	13.97	14.60	5	15	8	Mid	1		21	0	0	Med 79	I
		ational Equity	3.69	3.75	-	0		Sn			0	0		5	
		ncome	58.86	58.86	5	9	3	Small			0	0	0	Low	
	Other	/Not Classified	8.05	7.57	Value	Blend	Growth				Ltd	Mod	Ext	_	
					0-10 10	)-25 25-5	i0 >50				0-10 1	0-25 25-	·50 >50	•	
		World Regions			0-10 10 Perforr Investm	mance	03-31-20		Portfolio	Gross	0-10 1		50 >50		l Mkt Val: \$57,80
Stock Analysis 03-31-2024 Stock Sectors	<ul> <li>Benchmark</li> <li>Portfolio</li> </ul>	•	er Europe Greater	Asia	Perform	mance	03-31-20		— Portfolia — Portfolia			hmark			I Mkt Val: \$57,81
Stock Sectors	<ul> <li>Benchmark</li> <li>Portfolio</li> </ul>	•		Asia	Perform	mance	03-31-20	raph		Net	- Bencl Final Mkt	hmark Val: \$100			

	Portfo	olio (%)	Bmark (%)	Por	tfolio (%)
Դ	Cyclical	40.76	38.82	Greater Europe	10.47
æ.	Basic Matls	2.95	6.19	United Kingdom	3.15
	Consumer Cycl	10.59	8.23	Europe-Developed	7.16
цф.	Financial Svs	17.05	22.04	Europe-Emerging	0.00
ŵ	Real Estate	10.17	2.36	Africa/Middle East	0.16
W	Sensitive	43.72	46.60	Greater Asia	3.27
	Commun Svs	4.76	5.90	Japan	1.53
	Energy	7.58	10.53	Australasia	0.48
\$	Industrials	13.72	12.06	Asia-Developed	0.70
	Technology	17.66	18.11	Asia-Emerging	0.56
+	Defensive	14.14	14.58	Americas	86.26
F	Consumer Def	4.37	4.99	Canada	31.53
•	Healthcare	8.33	6.70	United States	54.30
	Utilities	1.44	2.89	Latin America	0.43
Not	Classified	1.38	0.00	Not Classified	0.00

Port	tfolio (%)	Bmark (%)
Greater Europe	10.47	7.40
United Kingdom	3.15	1.57
Europe-Developed	7.16	5.74
Europe-Emerging	0.00	0.02
Africa/Middle East	0.16	0.07
Greater Asia	3.27	3.75
Japan	1.53	2.59
Australasia	0.48	0.81
Asia-Developed	0.70	0.34
Asia-Emerging	0.56	0.01
Americas	86.26	88.86
Canada	31.53	45.35
United States	54.30	43.51
Latin America	0.43	0.00

Trailing Returns*	3 Mo	1 Yr	3 Yr	5 Yr	10 Yr	15 Yr
Portfolio Return-Gross	4.11	10.69	4.86	6.66	5.86	_
Portfolio Return-Net	4.11	10.45	4.63	6.43	5.63	7.79
Benchmark Return	2.51	8.23	3.05	4.39	5.00	6.10
+/- Benchmark Return-Net	1.60	2.22	1.58	2.04	0.63	1.69

Calendar Returns*	Portfolio (%)	Benchmark (%)	+/- Benchmark
YTD	4.11	2.51	1.60
2023	8.84	9.74	-0.90
2022	-5.41	-9.38	3.97
2021	10.94	6.07	4.87
2020	10.15	8.93	1.22
2019	8.77	11.84	-3.07
2018	0.59	-0.10	0.69
2017	6.30	5.63	0.67
2016	10.25	5.27	4.98
2015	0.90	4.37	-3.47
2014	2.31	6.80	-4.49
Best/Worst Time Periods		Best %	Worst %
3 Months	9.83 ( Apr 2020-Ju	n 2020) -9.66 (	Jan 2020-Mar 2020 )
1 Year	26.58 ( Apr 2020-Ma	ar 2021) -5.83 (	Apr 2019-Mar 2020 )
3 Years	9.95 ( Jan 2019-De	ec 2021) 0.80 (	Apr 2017-Mar 2020 )

Holdings 03-31-2024
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Top 8 holdings out of 15	Holding Value \$	% Assets
Pender Corporate Bond F(CAD,F000005I90,MF)	25,000	25.00
Lysander-Canso Corporate Value Bond F(CAD,F00000PF9Z,MF)	18,000	18.00
Dynamic Investment Grade Floating Rate F(CAD,F00000QJNC,MF)	17,000	17.00
Lysander-Canso Short Term & Fltng Rate F(CAD,F00000UHTN,MF)	12,000	12.00
NCM Global Income Growth Class Series F(CAD,F00000ML0Z,MF)	5,000	5.00
NCM Income Growth Class Series F(CAD,F0CAN06T7L,MF)	5,000	5.00
TD US Index F(CAD,F0CAN062EN,MF)	5,000	5.00
AGF Global Select Series F(CAD,F0CAN06240,MF)	2,500	2.50

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#### Release date 03-31-2024

# Portfolio Snapshot : Performance Conservative/Série Performance Conservateur

● Portfolio  ● Holdings  ■ E	3mark 10 Ye	Performance H	istory Graph 📕 Portfolio Net	Portfolio Gross Caler Benc	ndar Returns +/-
● Portfolio  ● Holdings	3mark 10 Ye		istory Graph Portfolio Net	Portfolio Gross Calei Benc	ndar Returns +/-
		· 19.00			hmark in %
			•••••••••••••••••••••••••••••••••••••••	······	
		· 16.90			
	•	· 14.80			15
		· 12.70			
		• 10.60			1
		8.50			
		. 6.40			
	· · · · · · · · · · · · · · · · · · ·	4.30	╎┻┛╷╷━╕╷╷╍╕╷╷ <sub>┻┱╸╵</sub> ╷╹	╺⋐⋰▏▉▋▌▖▏▋▋▌▖▏ <sub>▇┛</sub>	Bma
		. 2.20			
		· 0.10			
		-2.00			
5 7.0 8.5 10.0 11.5 13.0	14.5 16.0 17.5 19.0	2015	2016 2017 2018 2019 20	020 2021 2022 2023	-10 YTD
	7.0 8.5 10.0 11.5 13.0		12.70 10.60 8.50 6.40 4.30 2.20 0.10 -2.00	12.70 10.60 8.50 6.40 4.30 2.20 0.10 -2.00	

Risk and Return Statistics*		1 Yr		3 Yr		5 Yr		10 Yr
	Portfolio	Bmark	Portfolio	Bmark	Portfolio	Bmark	Portfolio	Bmark
Standard Deviation	3.91	7.03	4.77	7.53	6.62	7.32	5.17	5.92
Mean	10.45	8.23	4.63	3.05	6.43	4.39	5.63	5.00
Sharpe Ratio	1.36	0.48	0.44	0.09	0.70	0.37	0.84	0.63
Sortino Ratio	2.60	0.79	0.65	0.13	0.98	0.55	1.22	1.00

MPT Statistics*	1 Yr Portfolio	3 Yr Portfolio	5 Yr Portfolio	10 Yr Portfolio
Alpha	3.47	1.64	2.48	1.59
Beta	0.52	0.58	0.78	0.72
R-Squared	88.14	86.41	73.13	68.07
Information Ratio	0.61	0.44	0.53	0.19
Tracking Error	3.67	3.58	3.84	3.36

#### Portfolio-Level Performance Disclosure

The portfolio-level performance shown is hypothetical and for illustrative purposes only. Investor returns will differ from the results shown. The performance data reflects monthly portfolio rebalancing.

Fundamental Analysis 03-31-2024						Upside & Downside C	apture Ratio 03	-31-2024			
Market Maturity % of Stocks Developed Markets Emerging Markets	Portfolio 99.06 0.94	Bmark 99.97 0.03	<b>Geometric Avg Capitalizati</b> Portfolio Benchmark		55,477.22 08,439.54	<b>Portfolio</b> Portfolio Upside Portfolio Downside	1 Yr 82.71 ↑ 18.17 ↓	3 Yr 72.18 ↑ 47.10 ↓	5 Yr 87.95 ↑ 57.05 ↓	10 Yr 79.64 ↑ 51.63 ↓	15 Yr 97.66 ↑ 56.62 ↓
Not Available	0.00	0.00	Credit Quality Breakdown		% of Bonds						
Valuation Multiples Price/Earnings Price/Book Price/Sales Price/Cash Flow	Portfolio 19.92 2.70 1.88 12.65	Bmark 19.54 2.48 2.05 11.66	AAA AA BBB BB B		22.83 14.36 13.04 15.48 11.35 3.12						
Profitability	Portfolio	Bmark	Below B		2.63						
% of Stocks	2024-03	2024-03	NR		17.18						
Net Margin ROE ROA Debt/Capital	18.07 23.93 9.30 41.01	17.18 21.64 8.24 41.20	Interest Rate Risk Avg Eff Maturity Avg Eff Duration Avg Credit Quality	Bonds 3.42 1.96 BB	% Not Available 78.65 78.65 18.66						

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\*Full return history is not available for all securities. Please see Return Participation disclosure.

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# **Portfolio Snapshot** : Performance Conservative/Série Performance Conservateur

Portfolio Value	Avg. Fund MER (%)	Est. Annual Fund Expense	Portfolio Yield (%)	Benchmark
\$100,000.00	0.92	\$913.63	4.19	Custom

### Standardized and Tax Adjusted Returns

An annualized rate of return is a cumulative return for a longer period (13+ months), expressed as an equivalent annual compounded rate. Compounded rates of return include the effects of interest-on-interest.

Net Total Returns (%) 03-31-2024										
	% Assets	1Yr	3Yr	5Yr	10Yr	15Yr	Since Inception	Inception Date	Expenses Paid (C \$)	MEF
AGF American Growth F (CAD)	0.00	28.58	13.59	_	—	_	18.07	06-21-2019	0.00	1.22
AGF Global Select Series F (CAD)	2.50	17.46	7.49	14.63	15.00	15.07	5.87	04-28-2000	29.08	1.15
Canoe Defensive International Eq F (CAD)	2.00	15.05	8.89	10.24	_	_	11.27	01-03-2017	24.09	1.19
Dynamic Canadian Dividend Series F (CAD)	2.50	12.82	11.07	11.11	9.20	9.81	8.02	04-05-2002	28.57	1.13
Dynamic Global Real Estate Series F (CAD)	2.00	4.16	2.97	3.32	7.10	10.19	5.60	01-12-2007	24.50	1.21
Dynamic Investment Grade Floating Rate F (CAD)	17.00	6.36	2.93	2.62	1.86		2.05	09-06-2013	73.42	0.43
Lysander-Canso Corporate Value Bond F (CAD)	18.00	6.89	3.31	7.86	5.89	_	6.58	12-23-2011	165.30	0.91
Lysander-Canso Short Term & Fltng Rate F (CAD)	12.00	6.28	1.90	3.01	2.55	_	2.57	09-18-2013	84.59	0.70
NCM Global Income Growth Class Series F (CAD)	5.00	22.04	9.81	10.15	8.88	_	9.43	05-31-2011	73.57	1.45
NCM Income Growth Class Series F (CAD)	5.00	13.71	7.62	9.48	5.93	11.46	8.83	12-30-2005	78.72	1.55
Pender Corporate Bond F (CAD)	25.00	10.32	3.36	5.14	5.53		6.45	06-01-2009	301.08	1.19
TD NASDAQ Index - F (CAD)	0.00	36.94	10.61	18.51	16.93	18.99	6.98	11-01-2000	0.00	0.55
TD US Index F (CAD)	5.00	30.55	13.21	14.86	14.51	15.33	6.46	11-01-2000	8.51	0.17
TD US Quantitative Equity Ser F (CAD)	2.50	26.58	15.19	15.60	_	_	14.80	09-13-2016	22.20	0.88
ICE BofA CA Brd Mkt TR LOC (CAD)		1.93	-1.50	0.22	2.01	3.03	5.46	06-30-1992		
Morningstar CAD 0/N Cash GR CAD (CAD)		4.97	2.64	1.94	1.38	1.17	2.06	08-01-2021		
MSCI EAFE GR CAD (CAD)		15.89	7.94	8.13	7.47	9.46	9.56	03-31-1986		
S&P 500 TR CAD (CAD)		29.87	14.27	15.35	15.29	16.19	8.49	01-31-2002		
S&P/TSX Capped Composite TR CAD (CAD)		13.96	9.11	9.96	7.67	9.65	9.55	01-30-1970		

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## Portfolio Snapshot : Performance Conservative/Série Performance Conservateur

Portfolio Value	Avg. Fund MER (%)	Est. Annual Fund Expense	Portfolio Yield (%)	Benchmark
\$100,000.00	0.92	\$913.63	4.19	Custom

### Asset-Based Fees

The returns and/or return statistics in this report reflect the deduction of the asset-based fees listed in the table below. The annual fee percentage and frequency were provided by

your financial professional. This type of fee is in addition to the normal operating expenses of the securities within the portfolio.

Security	Annual Fee %	Frequency
Pender Corporate Bond F (CAD)	0.2200	Once a Year
NCM Global Income Growth Class Series F (CAD)	0.2200	Once a Year
Lysander-Canso Corporate Value Bond F (CAD)	0.2200	Once a Year
Dynamic Investment Grade Floating Rate F (CAD)	0.2200	Once a Year
Lysander-Canso Short Term & Fltng Rate F (CAD)	0.2200	Once a Year
TD US Quantitative Equity Ser F (CAD)	0.2200	Once a Year
Canoe Defensive International Eq F (CAD)	0.2200	Once a Year
AGF American Growth F (CAD)	0.2200	Once a Year
Dynamic Canadian Dividend Series F (CAD)	0.2200	Once a Year
AGF Global Select Series F (CAD)	0.2200	Once a Year
TD NASDAQ Index - F (CAD)	0.2200	Once a Year
TD US Index F (CAD)	0.2200	Once a Year
NCM Income Growth Class Series F (CAD)	0.2200	Once a Year
Dynamic Global Real Estate Series F (CAD)	0.2200	Once a Year

### Return Participation 03-31-2024

This portfolio report includes securities for which return data is not available for the entire history represented. When return is not available for a security, the remaining securities returns are reweighted to maintain consistent proportions for the securities that do have returns. The reweighting impacts trailing return data, as well as statistics that are calculated using return, including standard deviation, mean, Sharpe ratio, alpha, beta and R-squared. The following securities do not have 120 months of return data reflected in the report.

#### Security

Canoe Defensive International Eq F (CAD) TD US Quantitative Equity Ser F (CAD) Start Date 02-28-2017 10-31-2016

### **Performance Disclosure**

The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate; thus an investor's shares, when redeemed, may be worth more or less than their original cost. Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please visit http://advisor.morningstar.com/familyinfo.asp.

### See Disclosure Page for Standardized Returns.

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## **Appendix**

Annual Performance History											
	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	YTD
Portfolio Net %	—	-3.47	4.98	0.67	0.69	-3.07	1.22	4.87	3.97	-0.90	1.60
Portfolio Gross %	_	-3.25	5.22	0.90	0.91	-2.84	1.46	5.11	4.18	-0.67	1.60

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# Portfolio Snapshot Report Disclosure Statement

This report summarizes the composition characteristics of an investment portfolio. It considers broad asset allocation and regional exposures, security style, and sector exposure to provide a variety of ways for considering the level of diversification within a portfolio, its potential riskiness, and its possible behaviour in the future. The weighting of the portfolio in various asset classes, including "Other" is shown in this graph and table. "Other" includes security types that are not neatly classified in the other asset classes, such as convertible bonds and preferred stocks.

Average Fund MER is a weighted average calculation based on reported management expense ratios of the underlying retail, F-class, segregated, and exchange traded fund investments (ETFs) in the portfolio. All other nonapplicable security types, as well as, funds for which management expense ratio data is not available, are excluded from the weighted calculation. Estimated Annual Fund Expense is the sum of all available calculated expenses paid for individual fund investments in the portfolio.

Investment portfolios illustrated in this report can be scheduled or unscheduled. Reports generated from the Clients and Portfolios Module and Planning Modules are unscheduled - the user inputs only the portfolio holdings and their current allocations.

Reports generated from the Hypothetical Illustrator Module are scheduled - the user inputs the start date and amount for all investments into and withdrawals from each holding, as well as tax rates, loads, and other factors that would have affected portfolio performance.

## **Unscheduled Portfolio Returns**

Monthly total returns for unscheduled portfolios are calculated by applying the ending period holding weightings supplied by the user to an individual holding's monthly returns.

In terms of security start date, users can choose between earliest common and earliest available. The earliest common option defaults performance to the first month that all the holdings have inception dates. For example, if Holding A began in 01/01/1985 and Holding B began in 01/01/1990, the earliest common date is 01/01/1990 and portfolio performance would default to this start date.

The earliest available option uses the earliest price date we have available for each holding. Morningstar has information dating back to inception for most mutual funds in our database. Investments cannot be scheduled to start before this date. Morningstar calculates returns using the given allocations assuming monthly rebalancing and portfolio performance defaults to the earliest price date we have available for each holding. Taxes, loads, and sales charges are not taken into account.

## **Scheduled Portfolio Trailing Returns**

Scheduled Portfolios are customized by the user to account for loads, taxes, cash flows and specific investment dates. Scheduled portfolios use the portfolio's investment history to calculate final market values and returns. For scheduled portfolios, both individual holdings and portfolio returns are internal rate-of-return calculations that reflect the timing and dollar size of all purchases and sales. For stocks and mutual funds, sales charges and tax rates are taken into account as specified by the user (except in the pre-tax returns, which reflect

the impact of sales charges but not taxes). Note that in some scheduled portfolio illustrations, dividends and capital gains distributions, if applicable, are reinvested at the end of the month in which they are made at the month-end closing price.

Both scheduled and unscheduled portfolios are theoretical, are for illustrative purposes only and are not reflective of an investor's actual experience. Performance data given represents past performance and should not be considered indicative of future results.

For mutual funds, total return is not adjusted for sales charges and reflects all ongoing fund expenses for various time periods. These returns assume reinvestment of distributions. If adjusted for sales charges and the effects of taxation, the mutual fund returns would be reduced. For ETFs, total returns are calculated based on its market price as of the end of the business day for the period noted and does not include any fee or expenses incurred in buying or selling such a security like brokerage commission.

Stocks, ETFs and mutual funds are not guaranteed, their values change frequently and they are not covered by the Canada Deposit Insurance Corporation or by any other government deposit insurer.

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# **Investment Risks**

International/Emerging Market Equities: Investing in international securities involve special additional risks. These risks include, but are not limited to, currency risk, political risk, and risk associated with varying accounting standards. Investing in emerging markets may accentuate these risks.

Sector Strategies: Portfolios that invest exclusively in one sector or industry involve additional risks. The lack of industry diversification subjects the investor to increased industry-specific risks.

Non-Diversified Strategies: Portfolios that invest a significant percentage of assets in a single issuer involve additional risks, including share price fluctuations, because of the increased concentration of investments.

Small Cap Equities: Portfolios that invest in stocks of small companies involve additional risks. Smaller companies typically have a higher risk of failure, and are not as well established as larger blue-chip companies. Historically, smaller-company stocks have experienced a greater degree of market volatility that the overall market average.

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Bonds: Bonds are subject to interest rate risk. As the prevailing level of bond interest rates rise, the value of bonds already held in a portfolio decline. Portfolios that hold bonds are subject to declines and increases in value due to general changes in interest rates.

Hedge Funds: The investor should note that hedge fund investing involves specialized risks that are dependent upon the type of strategies undertaken by the manager. This can include distressed or event-driven strategies, long/short strategies, using arbitrage (exploiting price inefficiencies), international investing, and use of leverage, options and/or derivatives. Although the goal of hedge fund managers may be to reduce volatility and produce positive absolute return under a variety of market conditions, hedge funds may involve a high degree of risk and are suitable only for investors of substantial financial means who could bear the entire loss of their investment.

Short Positions: When a short position moves in an unfavorable way, the losses are theoretically unlimited. The broker may demand more collateral and a manager might have to close out a short position at an inopportune time to limit further losses.

Long-Short: Due to the strategies used by long-short funds, which may include but are not limited to leverage, short selling, short-term trading, and investing in derivatives, these funds may have greater risk, volatility, and expenses than those focusing on traditional investment strategies.

## **Benchmark Disclosure**

Performance Conservative/Série Performance Conservateur Custom Benchmark: AutoBench by Asset Allocation	Allocation %	Туре
Morningstar CAD 0/N Cash GR CAD	7.56	IDX
S&P/TSX Capped Composite TR CAD	15.92	IDX
S&P 500 TR CAD	13.97	IDX
MSCI EAFE GR CAD	3.69	IDX
ICE BofA CA Brd Mkt TR LOC	58.86	IDX

## ICE BofA CA Brd Mkt TR LOC

The index measures the performance of CAD denominated investment grade debt publicly issued in the Canadian domestic market, including sovereign, quasi-government, corporate, securitized and collateralized securities.

### Morningstar CAD O/N Cash GR CAD

The index measures the performance of a synthetic asset, carrying the average of the bid and offer overnight bank lending rate in the Canadian market. The rate changes daily and interest accrues based on the daily rate.

## **MSCI EAFE GR CAD**

The index measures the performance of the large and mid cap segments of developed markets, excluding the US & Canada equity securities. It is free floatadjusted market-capitalization weighted. The constituents displayed for this index are from the following proxy: Schwab International Index Fund®.

## S&P 500 TR CAD

The index measures the performance of 500 widely held stocks in US equity market. Standard and Poor's chooses member companies for the index based on market size, liquidity and industry group representation. Included are the stocks of industrial, financial, utility, and transportation companies. Since mid 1989, this composition has been more flexible and the number of issues in each sector has varied. It is market capitalization-weighted. The constituents displayed for

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this index are from the following proxy: SPDR® S&P 500 ETF Trust.

### S&P/TSX Capped Composite TR CAD

The S&P/TSX Capped Composite Index imposes capped weights of 10% on all of the constituents included in the S&P/TSX Composite. The S&P/TSX Composite covers approximately 95% of the Canadian equities market, and has been the primary gauge for Canadian-based, Toronto Stock Exchange-listed companies since 1977. The constituents displayed for this index are from the following proxy: iShares Core S&P/TSX Capped Compost ETF.